

## **Auto Tech EL 12 - Assignment #4**

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April 22<sup>nd</sup>, 2010

Your mission is to visit at least one vehicle dealership in the next month, collect information, and give a report to the class on your findings. The deadline is May 20<sup>th</sup> 5:00pm when the presentations will start. This assignment is worth 20% of the Term grade.

Use the same vehicle that you used in Assignment #3 (Based on a vehicle you would be able to buy in the next five years. Student's whose parents work at a Dealership may not use any of those Models.

1. Visit the Dealership of your choice, go inside the Showroom and find a Brochure on the model you are researching. You may have to ask the receptionist where the Brochures are located, but most Dealerships have them on display.

Dealership: \_\_\_\_\_

2. Now you want to find out what the Dealership has in stock, again you may have to ask a salesperson to find out where they are located on the lot. But most salespeople will see your searching for a particular vehicle and will come to you. Explain that you are doing a research project on purchasing a vehicle (Hopefully one that you will buy in the next couple of years).

Salesperson's Name: \_\_\_\_\_

3. Find a Model that you could afford and would want to have. Write down the options listed on the Shipping Invoice Sheet (Normally taped to the inside window)

How many Models in stock: \_\_\_\_\_

Serial Number of Model: \_\_\_\_\_

MSR (Manufacturers Suggested Retail) price: \_\_\_\_\_

Dealership selling price (No Trade): \_\_\_\_\_

(A) Down Payment: \_\_\_\_\_ Monthly Payment: \$\_\_\_\_\_/\_\_\_\_years

(B) Lease Option Payment: \_\_\_\_\_/\_\_\_\_years Buyout Option: \$\_\_\_\_\_

4. THANK the Salesperson for their assistance (They will normally give you their card).
5. Prior to the Presentation, you must TYPE out the above information and list the Options of the vehicle. This information will be submitted to the Instructor for evaluation on top of the Presentation. Also, a Brochure must be submitted.

Remember: Be Honest with People and NO Test Drives!!!

### Assignment Includes:

1. Cover page includes: vehicle year, make and model. Vehicle logo, student's name, class, block and date submitted.
2. Summary pages includes: A summary in your own words of all data collected. (1/2 - 2 pages in size 12 font, 1½ line spacing, with 1" margin on all sides). Vehicle year, make and model. A purchase cost (list payments plans) of model researched. Example:  
MSR (Manufacturers Suggested Retail) price: \_\_\_\_\_  
Rebate: \_\_\_\_\_  
(A) Down Payment: \_\_\_\_\_ Monthly Payment: \$\_\_\_\_\_/\_\_\_\_years  
(B) Lease Option Payment: \_\_\_\_\_/\_\_\_\_years Buyout Option: \$\_\_\_\_\_
3. Reference materials: Dealership brochure, etc..

### Marking Criteria:

Using 5-point grading scale on: (C+ 2S+ R)

Cover page, summary pages, reference materials.

Remember: No partners !!!

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April 22<sup>nd</sup>, 2010

Due Date is May 20<sup>th</sup> 5:00pm

**Name:**

**Vehicle Model:**

**Handed-in:**

**Grade:**

(C+ S+ R+ P+)

RL)

Brar, Jay

*jay\_99\_nhl@hotmail.com*

Carley, William

*William\_carley@hotmail.com*

Daniels, Devin

*upbeatkarma@hotmail.com*

Gill, Mahesh

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McCarthy, Kyle

*devil\_goalie\_39@hotmail.com*

Morse, Marissa

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Sawatzky, Kurtis

*kurtsmyname@hotmail.com*

Smith, Evan

Vander Meer, Steven

*steven\_vandermeer77@hotmail.com*

Walker, Leighanne

*law207@msn.com*

Remember: No partners on same vehicle!!!